



## A brief overview on German Development Cooperation (GDC)

German development cooperation with partner countries rests on two pillars: it is either initiated and organised by the German government, or devised and implemented independently by non-governmental organisations.

Official development assistance (ODA) embraces all technical and financial cooperation projects which are agreed on in contracts entered into with the governments of partner countries. The German Government – through the Federal Ministry for Economic Cooperation and

Development (BMZ) - commissions the so-called implementing organisations to realise the projects, which are funded completely from the national German budget. (see also [www.bmz.de](http://www.bmz.de) )

### IMPLEMENTING ORGANISATIONS

The BMZ commissions the implementing organisations with the concrete realisation of the development-policy projects of the German government. The tasks of these organisations include:

- The implementation of financial and technical cooperation projects
- The preparation and secondment of German experts and volunteers
- The professional training of specialists and executives from partner countries.

The KfW Entwicklungsbank (KfW development bank) is responsible for financial cooperation, while technical cooperation with partner countries is the responsibility of the Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ). Deutscher Entwicklungsdienst (DED, German Development Service) prepares and secondes development experts, and InWEnt (Internationale Weiterbildung und Entwicklung GmbH, Capacity Building International, Germany) offers education, exchange and dialogue programmes for specialists, executives and decision-makers in industry, politics, administration and civil society. The Centre for international Migration and Development (CIM) is a human-resources provider with a development policy mandate. CIM places integrated experts in stata and parastatal and private institutions.

**In Malawi**, the German and Malawi Government cooperate in three areas: the focal areas **health**, **basic education** and the **democratic decentralisation**. The orientation in the focal areas are agreed between the two governments and laid down in joint strategy papers. Furthermore, the German Government has committed to provide **budget support** and is currently preparing to join the CABS group.

This document mainly focusses on describing the instruments of German technical cooperation.



### **KfW Entwicklungsbank (KfW development bank)**

finances investments and accompanying consulting services in developing countries. It carries out its work on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ). In Malawi, about two third of the German Government's commitment for bilateral cooperation is financial investments in the form of grants. In Malawi, KfW operates in the fields of rehabilitation of Teachers Training Colleges (TTC), sector support to basic education, sector support to the health SWAp and physical assets management (PAM), as well as decentralisation through the Local Development Fund.



### **The Deutsche Gesellschaft für Technische Zusammenarbeit GmbH (GTZ)**

As an international cooperation enterprise for sustainable development with worldwide operations, the federally owned Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) GmbH supports the German Government in achieving its development-policy objectives. It provides viable, forward-looking solutions for political, economic, ecological and social development in a globalised world. GTZ promotes complex reforms and change processes at local, regional, national and international level in order to achieve maximum impact. With its wide spectrum of services, the most important of which is capacity development, GTZ is able to deliver its support in a flexible manner considering the specific needs of the partners. Capacity development is promoted at individual, organisational and societal level so that partners are able to articulate, negotiate and implement their own concepts of sustainable development.

GTZ is a federal enterprise based in Eschborn near Frankfurt am Main. It was founded in 1975 as a company under private law. The German Federal Ministry for Economic Cooperation and Development (BMZ) is its major client. The company also operates on behalf of other German Ministries, the governments of other countries and international clients. GTZ works on a public-benefit basis. Any surplus generated is used to finance its own international cooperation projects.

For the German Government, **Technical Assistance by GTZ means Technical Cooperation**: experts are meant to act as advisors to their counterpart, and also in many cases to safeguard investment projects of other development partners where local capacities are not sufficient. GTZ is entrusted by German Government to implement the Government's international development policy through technical cooperation. This is executed through programs and projects that are headed by expatriate technical chief advisors who have full responsibility for the implementation of German Government's commission. Technical chief advisors of GTZ have, hence, not only a higher degree of political alignment to their government but also a higher degree of discretionary power and decision making on strategy, budget and implementation than private consultants delivering TA normally would have. GTZ, therefore, is mandated by the German Government to represent German Development Cooperation in sector or technical working groups.



**Deutscher Entwicklungsdienst (DED, German Development Service)** is one of the leading European development services for personnel cooperation. It was founded in 1963. Since then more than 15 000 development experts have committed themselves to improve living conditions of people in Africa, Asia and Latin America. Almost

2 000 development experts and local staff are currently working in 46 countries. DED has the following tasks:

- It places experienced and committed specialists in developing countries;
- It supports local organizations by counselling, financing small programmes and promoting local specialists;
- It promotes understanding for the situation of people in developing countries among the German public.

In Malawi, DED has been active in all three focal areas, responding to requests of the Malawi Government and other organizations with 28 German and other European experts. DED's field of expertise is transfer of knowledge by personnel – experts, who are working closely with their Malawi partners.



**The Centre for international Migration and Development (CIM)\*** is a human-resources provider with a development policy mandate which means, CIM places experts in statal and parastatal and private institutions which play a pivotal role for the development of the respective partner country.

On behalf of local employers, CIM recruits professionals from European Union countries on the German job market, and also experts from partner countries who have been educated in Germany. Responsibility and ownership remain in the hands of the partner country employer. A local employment contract and commonly agreed goals ensure that the **experts are fully integrated into local structures**, i.e. they are legally and professionally answerable to the local partner employer. CIM provides the Integrated Experts with topping-up payments as a supplement to their local remuneration.

The procedure: The interested institution sends a "request for personnel" directly to CIM in Frankfurt/Germany, via the German Embassy or via the GTZ office in Lilongwe. If the request is approved, CIM searches for qualified experts on the German or European labour market, realizes a pre-selection of the candidates and submits the application documents of the most appropriate candidate to the employing institution which then decides about the candidate to be employed.

The applying institution commits itself to conclude a contract of employment and to pay a monthly salary commensurate with local standards. The employing institution provides the expert with the necessary infrastructure at his workplace (office with equipment, telephone, fax, computer) and will also cover the job-related travel costs.

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\* CIM is a joint operation of the Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) GmbH (German technical cooperation) and the German Federal Employment Institute.

**In Malawi**, currently 15 CIM experts are working mainly as doctors for different institutions such as the College of Medicine, Kamuzu Central Hospital or Zomba Central Hospital. However, CIM placements are not restricted to the health sector and CIM is seeking to enhance its engagement towards other sectors, mainly within the agreed focal areas. .

Against their role described above and according to their responsibility towards their local employer, CIM experts do not represent Germany in Sector Working Groups or other fora of donor-coordination.



**InWEnt – Capacity Building International** is a German non-profit organisation with worldwide operations dedicated to human resource development, advanced training, and dialogue. Its capacity building programmes are directed at experts and executives from politics, administration, the business community, and civil society. InWEnt is commissioned by the German federal government and works within the programmes of the focal areas. In addition, InWEnt provides the German business sector with support for public private partnership projects. Through exchange programmes, InWEnt also offers young people from Germany the opportunity to gain professional experience abroad.

**In Malawi**, InWEnt contributes in all three focal areas in the context of regional programmes, aiming at peer learning and regional networking between experts. In the education sector, InWEnt provides specific contributions for Malawi in the field of "Managing Educational Costs, Finance and Budgeting" as well as capacity building for teacher trainers in learner-centred education and responding to the AIDS pandemic. Additionally, InWEnt-programmes for Southern Africa promote intraregional trade and sustainable economic development with a focus on small and medium sized enterprises.

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Visit: <http://www.gdc-malawi.org>